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Investors Bank Appoints Maryann Lewis Vice President/ Relationship Manager for Business Banking

SHORT HILLS, NJ – Investors Bank has appointed Maryann Lewis to the position of Vice President/Relationship Manager in Business Lending. Lewis will be located in the Robbinsville, New Jersey office and report to Senior Vice President and Team Leader, Commercial Lending, Anthony Silva.

Lewis brings nearly two decades of experience to Investors Bank. She has provided an active business development strategy for asset-based lending, structured finance transactions, and real estate lending. Lewis has extensive experience in marketing planning and execution; underwriting; and financial modeling.

["We are delighted to have Maryann join the Investors Bank Commercial Lending Team," said Silva. "She brings significant understanding and experience of the market, as well as a strong skill set in sales and marketing, portfolio management, and financial analysis, in addition to relationship management. Her extensive knowledge of corporate finance and implementing business strategies in a broad range of disciplines, including commercial real estate and asset-based lending, to name just a few, will enhance Investors capabilities."]

"I came to Investors Bank because its reputation in the marketplace is excellent," said Lewis. "Everyone I speak with always has such good things to say about Investors. I also believe it is on a growth trajectory, and I want to be part of that expansion."

In her most recent position as Senior Vice President and Regional Lender, Lewis was hired to integrate First Choice Bank operating in Pennsylvania and New Jersey into Berkshire Bank. In addition to managing a portfolio of \$420 million, she reviewed and improved staffing by adding a business banking team, adding a commercial real estate lender, strengthening the construction monitoring staff, adding a C&I middle market team, and helped staff the asset-based lending group.

As a vice president and team leader at Flushing Bank, Lewis proactively executed integrated sales, service and relationship strategies to support growth and retention of Middle Market and Business Banking customers in the \$10 million to \$250+ million revenue range. Client loans included asset-based lending, commercial real estate, C&I loans, and M&A transactions. She also developed a private equity marketing strategy for middle market transactions at the bank.

At UPS Capital Corporation/UPS Corporation, Lewis was the director of global supply chain finance and director of capital markets. She was responsible for the oversight of marketing and portfolio functions at UPS/UPS Capital in the Eastern half of the US. Lewis also supervised 68 Account Executives in the New Jersey and New York area. She structured and implemented an active business development strategy to bring in new asset-based loan opportunities.

(more)

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A member of the Association for Corporate Growth, Lewis is a Board Member for Women of Leadership. She also is a member of the Commercial Finance Association/Financial League, the Turnaround Management Association, and is on the Financial Advisory Council for Lower Makefield Township (Pennsylvania).

Lewis earned a BBA in International Trade from Hofstra University, Hempstead, New York, and an MBA from St. Mary's College, Moraga, California.

She currently resides in Yardley, Pennsylvania.

About Investors Bank

Investors Bank, headquartered in Short Hills, New Jersey, is a full-service community bank that has been serving customers since 1926. With over \$26 billion in assets and a network of more than 150 retail branches, Investors Bank delivers personalized services and products tailored to the needs of its customers. Investors Bank's banking services include complete deposit, loan and cash management products for consumers and businesses.

Investors Bank: Member FDIC and Equal Housing Lender.

Investors Bank's website is www.myinvestorsbank.com. Follow the Bank on [Facebook](#) and [Twitter](#).

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