



Eric Benaim
CEO/President/Co-Founder
Modern Spaces

A sought after voice in Queens real estate, Eric Benaim's entry into real estate began in 2001, after a successful career as owner of a live event production and marketing firm. Initially concentrating on Manhattan luxury sales, Eric later recognized the untapped opportunity in his own beloved borough, and turned his focus exclusively to Long Island City. The result was the sale of 50 residences in 2006 alone.

In the midst of 2008's severe economic crisis, Eric instinctively decided the time was right to launch Modern Spaces, permanently changing the perception and value of real estate in LIC. In just 10 years, Eric's insightful and personal approach resulted in the swift expansion of Modern Spaces, including opening additional offices in Manhattan and Astoria where 100 agents work, capturing a 70% market share in Long Island City. Most recently, in 2019, Modern Spaces crossed the river to capture 10% of the burgeoning market share over the next three years, in Jersey City.

He is responsible for successfully completing over \$5.5B in sales and is currently responsible for overseeing over \$4B in real estate, which translates to over 8000 units. Eric was the first person to be recognized as a *40 Under 40 Rising Star* in both Queens and Brooklyn by Mayor Michael Bloomberg, and Brooklyn Borough President, Marty Markowitz, respectively.

A recipient of the *2018 Community Impact Award* by the *LIC Partnership*, as well as the *Community Hero* award by the *Long Island City YMCA*. Eric is a member of REBNY, and serves on the Advisory Board of Mount Sinai Hospital, as well as the Board of Directors for the Long Island City Partnership. In 2016 the City and State Award honored him for *Corporate Social Responsibility*.

Eric is consistently called upon to speak at a diverse array of events and is frequently featured, quoted, interviewed and profiled in prominent outlets including *CNN*, *Fox Business*, *The New York Times*, *The Wall Street Journal*, *CRAIN'S*, *The Real Deal*, *CNBC*, and *NY1*.

Eric is an art collector and avid supporter of the arts. As the Informal 'Mayor of LIC,' it is his passion for building a prosperous community that informs Modern Spaces' unparalleled perspective. He resides in Long Island City with his wife Stephanie, and their children Greyson and Olive.