



37th Annual Regional Conference of Mortgage Banker Associations

Attendee Brochure

Harrah's Resort & Convention Center
Atlantic City, NJ



October 4 - 8, 2020

Residential
October 6 - 8, 2020

Commercial Property
October 4 - 6, 2020

Who To Contact...

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Attendee Registration)**
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**2020 Regional Conference Of MBAs
Attendee Brochure Information
October 4 - 8, 2020
Hard Rock Hotel Casino
Atlantic City, NJ**

What's Inside...

	Page
Residential Lending Conference	2 - 4
Preliminary Residential Program	2
Residential Attendee Registration Form	3
Residential Exhibit Hall Only Registration	4
Commercial Lending Conference	5 - 7
Preliminary Commercial Program	5
Commercial Attendee Registration Form	6
Combo Residential/Commercial Attendee Registration Form	7



Residential Lending Conference Preliminary Program

Tuesday, October 6, 2020

2:00 p.m. - 5:00 p.m.
Technology Panel

5:00 p.m. - 7:00 p.m.
Women's Event

7:00 p.m. - 9:00 p.m.
Opening Residential Networking Cocktail Reception in the Exhibit Hall

Wednesday, October 7, 2020

7:15 a.m. - 8:15 a.m.
Continental Breakfast

8:45 a.m. - 10:00 a.m.
Industry Leaders' Panel

10:00 a.m. - 11:00 a.m.
Hot Regulatory Topics Panel

11:00 a.m. - 11:45 a.m.
Lessons Learned from Recent CFPB Exams

11:45 a.m. - 12:30 p.m.
Keynote Speaker

12:30 p.m. - 5:30 p.m.
Residential Exhibit Hall Open

12:45 p.m. - 2:15 p.m.
Lunch in the Residential Exhibit Hall

3:30 p.m. - 4:30 p.m.
Homeownership Matters

7:00 p.m. - 9:00 p.m.
Networking Cocktail Reception
at Harrah's Pool

Thursday, October 8, 2020

8:00 a.m. - 10:00 p.m.
Breakfast with Speakers

Conference Ends 1:30 p.m.

Sponsorship and Advertising Opportunities Available Visit www.mbanj.com

Benefits of Conference Sponsorship:
Reach Mortgage-related industry professionals including senior level executives and business owners from 25 states and Washington, D.C. who attend the conference. Enhances your corporate image through marketing to a target audience. Guarantees exposure before, during and after the conference.



Residential Attendee Registration Form

**Paperwork must be received with payment in order to be processed.
Phone registrations are not accepted.**

To register for the Conference, please complete this form and return it with a check made payable to: MBA-NJ, 1460 US Highway 9 North, Suite 301, Woodbridge, NJ 07095. Or Fax this form with your Credit Card Information to Fax: 800-905-8337. Phone: 908-852-2498, 732-596-1619. Web: www.mbanj.com. Photocopies are acceptable. Please check the appropriate category on this form and submit the completed form with your check for the appropriate amount, made payable to: MBA-NJ.

Hotel Reservations — Hotel rooms are NOT included in the Conference registration fee. Upon receipt by the MBA-NJ of your completed registration form and fee, you will be sent a conference registration confirmation letter, via e-mail, which will include instruction for obtaining a room. Rooms are provided on a first-come, first-served basis; you are not guaranteed a room. Returned Checks — A \$30 fee will be charged for returned checks.

Cancellation of Conference — The Conference may be changed or cancelled at the sponsors' option if circumstances require.

Contributions or Gifts to the MBA-NJ are not tax deductible as charitable contributions. They may be tax deductible as ordinary and necessary business expenses.

* Registration fees for Spouse Social entitles Spouse/ Significant other to participate in the Spouse/Significant Other Programs, Conference Social Functions and the Exhibit Hall. If you wish your Spouse/ Significant Other to participate in the General Session and Breakout Sessions, you must pay the full registration fee for him or her.

- Please check here if you require special accommodations to fully participate.

Attach a written description of your needs.

RESIDENTIAL REGISTRATION INCLUDES:

- **Tuesday First Annual MBA-NJ Women's Event**
- **Tuesday Evening Cocktail Reception**
- **Wednesday General Session and Panels**
- **Wednesday Afternoon in the Exhibit Hall with Lunch**
- **Wednesday Evening Cocktail Reception**
- **Thursday Panels**

Residential Individual Registration - October 6 - 8, 2020			
	**Member	Non-Member	Spouse Social*
On or Before 9/28/20	<input type="checkbox"/> \$495.00	<input type="checkbox"/> \$525.00	<input type="checkbox"/> \$165.00
After 9/28/20	<input type="checkbox"/> \$525.00	<input type="checkbox"/> \$545.00	<input type="checkbox"/> \$175.00
On-Site	<input type="checkbox"/> \$575.00	<input type="checkbox"/> \$595.00	<input type="checkbox"/> \$195.00

Please type or print legibly (Fill out ONE registration form per person)

Name _____

Nickname _____

Company _____

**Member of the MBA of _____

(You must be a member of one of the cosponsoring MBA's or participating associations in order to register using the member fee.)

- | | | | |
|--|---|--|--|
| <input type="checkbox"/> New Jersey | <input type="checkbox"/> Empire State | <input type="checkbox"/> Pennsylvania | <input type="checkbox"/> Maryland |
| <input type="checkbox"/> New Jersey Assoc. of Mortgage Brokers | <input type="checkbox"/> Central New York | <input type="checkbox"/> Northeast Pennsylvania | <input type="checkbox"/> New Hampshire |
| <input type="checkbox"/> Pennsylvania Assoc. of Mortgage Brokers | <input type="checkbox"/> Northeast New York | <input type="checkbox"/> Northwestern Pennsylvania | <input type="checkbox"/> Rhode Island |
| <input type="checkbox"/> New York | <input type="checkbox"/> Genesee Region | <input type="checkbox"/> Southwestern Pennsylvania | <input type="checkbox"/> Massachusetts |
| | <input type="checkbox"/> Central Pennsylvania | <input type="checkbox"/> Connecticut | |
| | <input type="checkbox"/> Greater Philadelphia | <input type="checkbox"/> Metropolitan Washington | |

Street _____

City _____ State/Zip _____

Phone _____ Fax _____ E-mail _____

Spouse/Significant Other:

Last Name _____ First/Nickname _____

Total Enclosed \$ _____

Payment Method:

- Check (made payable to MBA-NJ)
 Credit Card: VISA MASTERCARD AMERICAN EXPRESS

WE ACCEPT VISA, MASTERCARD AND AMERICAN EXPRESS CHARGE CARDS.

Name on card Signature

Card Number 3-4 digit V-code Expiration MM/YYYY

Billing Address (If different from above)

Residential Exhibit Hall Only Registration Form

This Form Provides For Admission To The Exhibit Hall On Wednesday, October 7, 2020

**Paperwork must be received with payment in order to be processed.
Phone registrations are not accepted.**

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- Please check here if you require special accommodations to fully participate.

Attach a written description of your needs.

Wednesday Exhibit Hall Only Registration WITH LUNCH

Per Person

Includes Entrance to the Exhibit Hall Only Wednesday, October 7, 2020 with Lunch

	**Member	Non-Member
On or Before 9/1/20	<input type="checkbox"/> \$45.00	<input type="checkbox"/> \$65.00
After 9/1/20	<input type="checkbox"/> \$55.00	<input type="checkbox"/> \$75.00
On-Site	<input type="checkbox"/> \$65.00	<input type="checkbox"/> \$85.00

Wednesday Exhibit Hall Only Registration WITHOUT LUNCH

Per Person

Includes Entrance to the Exhibit Hall Only Wednesday, October 7, 2020

	**Member	Non-Member
On or Before 9/1/20	<input type="checkbox"/> \$25.00	<input type="checkbox"/> \$45.00
After 9/1/20	<input type="checkbox"/> \$35.00	<input type="checkbox"/> \$55.00
On-Site	<input type="checkbox"/> \$45.00	<input type="checkbox"/> \$65.00

Please type or print legibly (Fill out ONE registration form per person)

Name _____

Nickname _____

Company _____

**Member of the MBA of _____

(You must be a member of one of the cosponsoring MBA's or participating associations in order to register using the member fee.)

- | | | | |
|--|---|--|--|
| <input type="checkbox"/> New Jersey | <input type="checkbox"/> Empire State | <input type="checkbox"/> Pennsylvania | <input type="checkbox"/> Maryland |
| <input type="checkbox"/> New Jersey Assoc. of Mortgage Brokers | <input type="checkbox"/> Central New York | <input type="checkbox"/> Northeast Pennsylvania | <input type="checkbox"/> New Hampshire |
| <input type="checkbox"/> Pennsylvania Assoc. of Mortgage Brokers | <input type="checkbox"/> Northeast New York | <input type="checkbox"/> Northwestern Pennsylvania | <input type="checkbox"/> Rhode Island |
| <input type="checkbox"/> New York | <input type="checkbox"/> Genesee Region | <input type="checkbox"/> Southwestern Pennsylvania | <input type="checkbox"/> Massachusetts |
| | <input type="checkbox"/> Central Pennsylvania | <input type="checkbox"/> Connecticut | |
| | <input type="checkbox"/> Greater Philadelphia | <input type="checkbox"/> Metropolitan Washington | |

Street _____

City _____ State/Zip _____

Phone _____ Fax _____

E-mail _____

(please provide to receive confirmations via email)

- Yes, I wish to receive emails from the MBA-NJ/NJAMB/PAMB/Academy about special events
- No, I do not wish to receive emails from the MBA-NJ/NJAMB/PAMB/Academy

Total Enclosed/To Be Charged \$ _____

Payment Method:

- Check (made payable to MBA-NJ)

Credit Card: VISA MASTERCARD AMERICAN EXPRESS

WE ACCEPT VISA, MASTERCARD AND AMERICAN EXPRESS CHARGE CARDS.

Name on card _____ Signature _____

Card Number _____ 3-4 digit V-code _____ Expiration _____ MM/YYYY

Billing Address (If different from above) _____

Commercial Lending Conference Preliminary Program

Sunday, October 4, 2020

7:00 p.m. - 9:00 p.m.
Opening Commercial
Networking Cocktail Reception

Monday, October 5, 2020

7:30 a.m. - 9:00 a.m.
Continental Breakfast

9:00 a.m. - 9:15 a.m.
Welcome/Introductions

9:15 a.m. - 10:30 a.m.
Economic Outlook 2020 & Beyond

10:45 a.m. - 12:00 p.m.
State of the Commercial Real Estate Market

12:30 p.m. - 1:30 p.m.
Lunch with Speaker

1:30 p.m. - 2:45 p.m.
Filling the Capital Sack

2:45 p.m. - 3:45 p.m.
Technology Disruptions in CRE

3:45 p.m. - 4:45 p.m.
The Advantages of Solar Power Use

6:00 p.m. - 8:00 p.m.
Networking Cocktail Reception

Tuesday, October 6, 2020

9:00 a.m. - 11:00 a.m.
Traditional Lenders' Panel

11:00 a.m. - 12:00 p.m.
Get up to date

12:00 p.m. - 2:00 p.m.
Commercial Property Exhibit Hall with Lunch

12:30 p.m. - 2:00 p.m.
Lunch in the Exhibit Hall

2:00 p.m.
Commercial Conference Ends



Commercial Registration Form

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Cancellation of Conference — The Conference may be changed or cancelled at the sponsors' option if circumstances require.

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Attach a written description of your needs.

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COMMERCIAL PROPERTY REGISTRATION INCLUDES:

- Sunday Evening Cocktail Reception
- Monday General Session and Panels
- Monday Luncheon
- Monday Evening Cocktail Reception in the Commercial Exhibit Hall
- Tuesday Panels
- Tuesday Afternoon in the Exhibit Hall with Lunch
- Tuesday Evening Cocktail Reception
- Tuesday First Annual MBA-NJ Women's Event

Commercial Property Individual Registration - October 4 - 6, 2020			
	**Member	Non-Member	Spouse Social*
On or Before 9/1/20	<input type="checkbox"/> \$195.00	<input type="checkbox"/> \$235.00	<input type="checkbox"/> \$125.00
After 9/1/20	<input type="checkbox"/> \$235.00	<input type="checkbox"/> \$275.00	<input type="checkbox"/> \$145.00
On-Site	<input type="checkbox"/> \$325.00	<input type="checkbox"/> \$345.00	<input type="checkbox"/> \$165.00

Please type or print legibly (Fill out ONE registration form per person)

Name _____

Nickname _____

Company _____

**Member of the MBA of _____

(You must be a member of one of the cosponsoring MBA's or participating associations in order to register using the member fee.)

- | | | | |
|--|---|--|--|
| <input type="checkbox"/> New Jersey | <input type="checkbox"/> Empire State | <input type="checkbox"/> Pennsylvania | <input type="checkbox"/> Maryland |
| <input type="checkbox"/> New Jersey Assoc. of Mortgage Brokers | <input type="checkbox"/> Central New York | <input type="checkbox"/> Northeast Pennsylvania | <input type="checkbox"/> New Hampshire |
| <input type="checkbox"/> Pennsylvania Assoc. of Mortgage Brokers | <input type="checkbox"/> Northeast New York | <input type="checkbox"/> Northwestern Pennsylvania | <input type="checkbox"/> Rhode Island |
| <input type="checkbox"/> New York | <input type="checkbox"/> Genesee Region | <input type="checkbox"/> Southwestern Pennsylvania | <input type="checkbox"/> Massachusetts |
| | <input type="checkbox"/> Central Pennsylvania | <input type="checkbox"/> Connecticut | |
| | <input type="checkbox"/> Greater Philadelphia | <input type="checkbox"/> Metropolitan Washington | |

Street _____

City _____ State/Zip _____

Phone _____ Fax _____ E-mail _____

Spouse/Significant Other:

Last Name _____ First/Nickname _____

Total Enclosed \$ _____

Payment Method:

- Check (made payable to MBA-NJ)
Credit Card: VISA MASTERCARD AMERICAN EXPRESS

WE ACCEPT VISA, MASTERCARD AND AMERICAN EXPRESS CHARGE CARDS.

Name on card Signature

Card Number 3-4 digit V-code Expiration MM/YYYY

Billing Address (If different from above)

Combination Residential/Commercial Registration Form

**Paperwork must be received with payment in order to be processed.
Phone registrations are not accepted.**

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Attach a written description of your needs.

COMBINED REGISTRATION INCLUDES:

- Sunday Evening Cocktail Reception
- Monday General Session and Panels
- Monday Luncheon
- Monday Evening Cocktail Reception in the Commercial Exhibit Hall
- Tuesday Panels
- Tuesday Afternoon in the Exhibit Hall with Lunch (Commercial)
- Tuesday First Annual MBA-NJ Women's Event
- Tuesday Evening Cocktail Reception
- Wednesday General Session and Panels
- Wednesday Afternoon in the Exhibit Hall with Lunch
- Wednesday Evening Cocktail Reception
- Thursday Panels

Combined (Commercial Property/Residential) Individual Registration - October 4 - 8, 2020			
	**Member	Non-Member	Spouse Social*
On or Before 9/28/20	<input type="checkbox"/> \$645.00	<input type="checkbox"/> \$675.00	<input type="checkbox"/> \$215.00
After 9/28/20	<input type="checkbox"/> \$675.00	<input type="checkbox"/> \$705.00	<input type="checkbox"/> \$225.00
On-Site	<input type="checkbox"/> \$755.00	<input type="checkbox"/> \$775.00	<input type="checkbox"/> \$275.00

Please type or print legibly (Fill out ONE registration form per person)

Name _____

Nickname _____

Company _____

**Member of the MBA of _____

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- | | | | |
|--|---|--|--|
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| <input type="checkbox"/> New Jersey Assoc. of Mortgage Brokers | <input type="checkbox"/> Central New York | <input type="checkbox"/> Northeast Pennsylvania | <input type="checkbox"/> New Hampshire |
| <input type="checkbox"/> Pennsylvania Assoc. of Mortgage Brokers | <input type="checkbox"/> Northeast New York | <input type="checkbox"/> Northwestern Pennsylvania | <input type="checkbox"/> Rhode Island |
| <input type="checkbox"/> New York | <input type="checkbox"/> Genesee Region | <input type="checkbox"/> Southwestern Pennsylvania | <input type="checkbox"/> Massachusetts |
| | <input type="checkbox"/> Central Pennsylvania | <input type="checkbox"/> Connecticut | |
| | <input type="checkbox"/> Greater Philadelphia | <input type="checkbox"/> Metropolitan Washington | |

Street _____

City _____ State/Zip _____

Phone _____ Fax _____ E-mail _____

Spouse/Significant Other:

Last Name _____ First/Nickname _____

Total Enclosed \$ _____

Payment Method:

- Check (made payable to MBA-NJ)
 Credit Card: VISA MASTERCARD AMERICAN EXPRESS

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Name on card Signature

Card Number 3-4 digit V-code Expiration MM/YYYY

Billing Address (If different from above)